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Congress of the United States

House of Representatives

Washington, DC 20515-3102

April 14, 2010

The Honorable Ron Kirk United States Trade Representative Office of the President 600 17th Street, NW Washington, DC 20508

Dear Ambassador Kirk:

Thank you for your willingness to meet with me today. In light of the recent notification that President Obama intends to proceed with negotiations to create the Trans-Pacific Partnership Agreement, I commend you for your commitment to consulting closely with Congress as this trade agreement moves forward. Such discussions, held early and often, are critical to ensuring that the final outcome reflects the concerns my colleagues and I have about the particulars of this new undertaking.

With that in mind, I would like to highlight my strong concerns about how the U.S.-New Zealand dairy trade in the Trans-Pacific Partnership could negatively impact New Mexico's dairy industry and its many supporting sectors within the state.

New Zealand has an extremely high degree of concentration in their dairy industry. One company holds control of 92% of milk production. Given this situation of strength in its domestic market, this one company has been able to leverage that advantage into control of more than 40% of global dairy trade.

If U.S.-New Zealand dairy trade is included in the TPP, all of the benefits of that trade relationship would accrue to New Zealand's dairy industry. In exchange, America's dairy producers and processors would face tremendous pressure and job losses, resulting in losses of billions of dollars to the U.S. dairy sector and supporting businesses. To further worsen this situation, our dairy exporters do not even have the prospect of focusing on other significant new opportunities that the agreement would open up given that most other TPP participants are already U.S. FTA partners or else have relatively limited tariffs and offer only small additional market opportunities.

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ECONOMIC OPPORTUNITY
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As the representative of a major dairy producing state, I believe that any trade agreement with New Zealand should take these factors into account. Especially given that the US dairy industry is currently facing a protracted pricing crisis, an improperly crafted deal could deal a severe blow to the industry. I am especially concerned about the long-term national security implications of losing our ability to produce food here at home. We cannot outsource our dairy production to the lowest global bidder without risking the safety of our health and our local economies.

I greatly appreciate your commitment to working with those of us who have a strong interest in the TPP negotiations. I look forward to further discussions with you and your staff about this agreement.

Sincerely,

Harry Teague

Member of Congress